



**SOURCINGWING**  
SOURCE SMART, THINK SOURCINGWING



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# Introduction - Sourcingwing

Sourcingwing is a company who supports in connecting suppliers and distributors or end users around the world.

We call ourselves a **Business Matchmaker**.



There are many “unique” and “high quality” products around the world.

However, many of them are unknown to the world due to resource or knowhow to sell internationally thus only selling in its local or limited markets.

Our job is to support such companies with our established connections around the world to find the right buyer-seller partnership with least headache to the suppliers and buyers.

We currently are partnering with suppliers and manufacturers from 5 countries, 11 companies, and distributors from 19 countries, 26 companies, who are leading distributors in several industries such as retail, hospitality, aviation and automotive industries.

# Passion - Sourcingwing

## Mission Statement

*“to make sourcing simple and profitable for our clients”*

Sourcingwing is a “wing” for our partner suppliers and buyers to fly higher with new business opportunities.

We work for “free” for our partners unless a company proceed with purchasing product. This is because we believe that our work can be considered done only when new business is generated. (Initial registration fee of \$500 for supplier only apply) Until then, we support every step of business investigation without any payment.

Our motto is to “sell the high-quality product” with the “right price”. We respect and understand the **Unique Selling Proposition** of each products before we sign partnership with our suppliers. By communicating and investigating closely with our partners around the world, we find the right market to sell each product.

Most importantly, we take pride in our job and work with PASSION to support our business partners

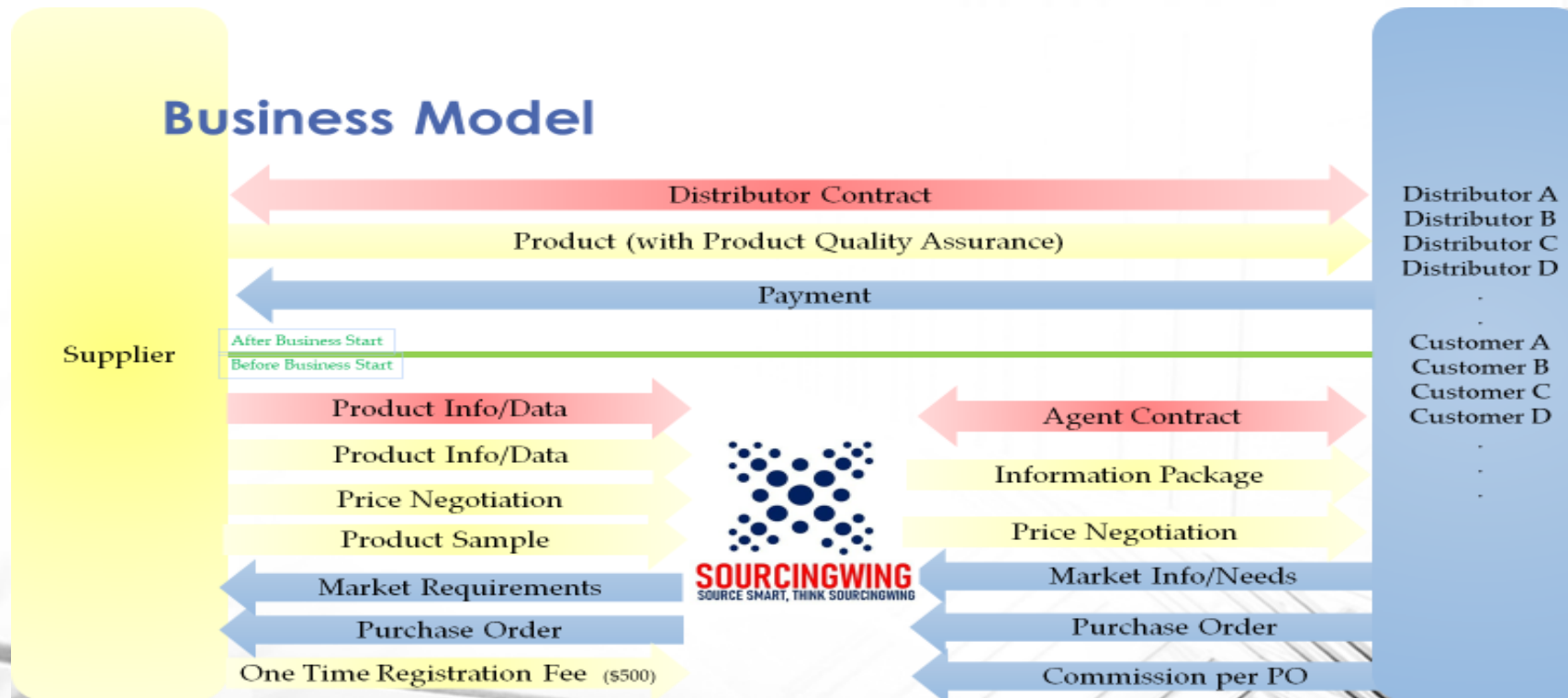
# Business Model

**Direct business** between seller and buyer.

Sourcingwing will NOT be in the middle for the cash and product transaction.

We are a **Business Matchmaker**.

We will support in every process until product arrives in the hand of buyer.



# Management Introduction

## CEO - Ratna Kumar



Graduated from Nagpur University, India with Bachelors of Engineering

Acquired certification from Oxford University, UK of Digital Marketing Disruptive Strategy Program

## Senior Adviser - Akhilesh Kumar



Graduated from AC College of Technology, India with Masters in Chemical Engineering

Senior Executive Office at Toyo Engineering, Japan

Vice President at Kuniomi Associates, Japan

## New Product Sourcing Adviser - Takayoshi Watanabe



Graduated from National Institute of Technology, Fukushima College in Industrial chemistry,

Manager Development Dept. at Hitachi Chemical, Japan,

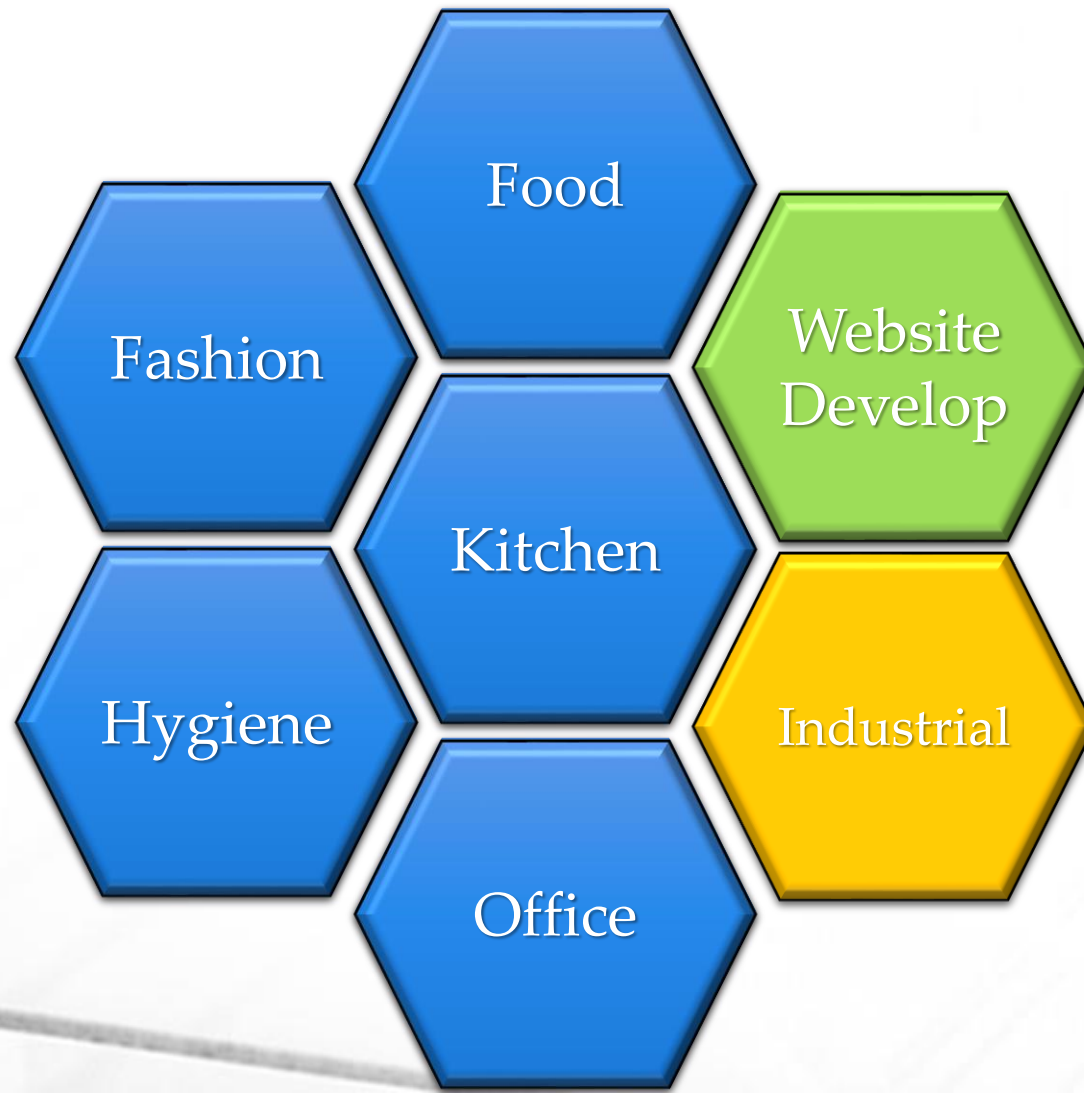
General Manager Showa Denko Materials Techno Service, Japan

# Benefits of partnering with Sourcingwing

- 1) One stop Solution to **contact multiple international companies, seller or buyer**  

(Bahrain, Canada, China, Germany, India, Japan, Kazakhstan, Kuwait, Malaysia, Nigeria, Qatar, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Thailand, Turkey, UAE, UK, USA, Uzbekistan)
- 2) **Multilanguage capability**: English, German, Hindi, Japanese, Russian
- 3) **Increase of opportunities** to sell/buy products by incoming information of new products/market
- 4) **Fast initial market feedback** utilizing existing channel of partners.
- 5) One window for **new product inquiry** (or even low-cost project of existing product)
- 6) **Customer or Supplier Management**

# Our Product/Service Segment

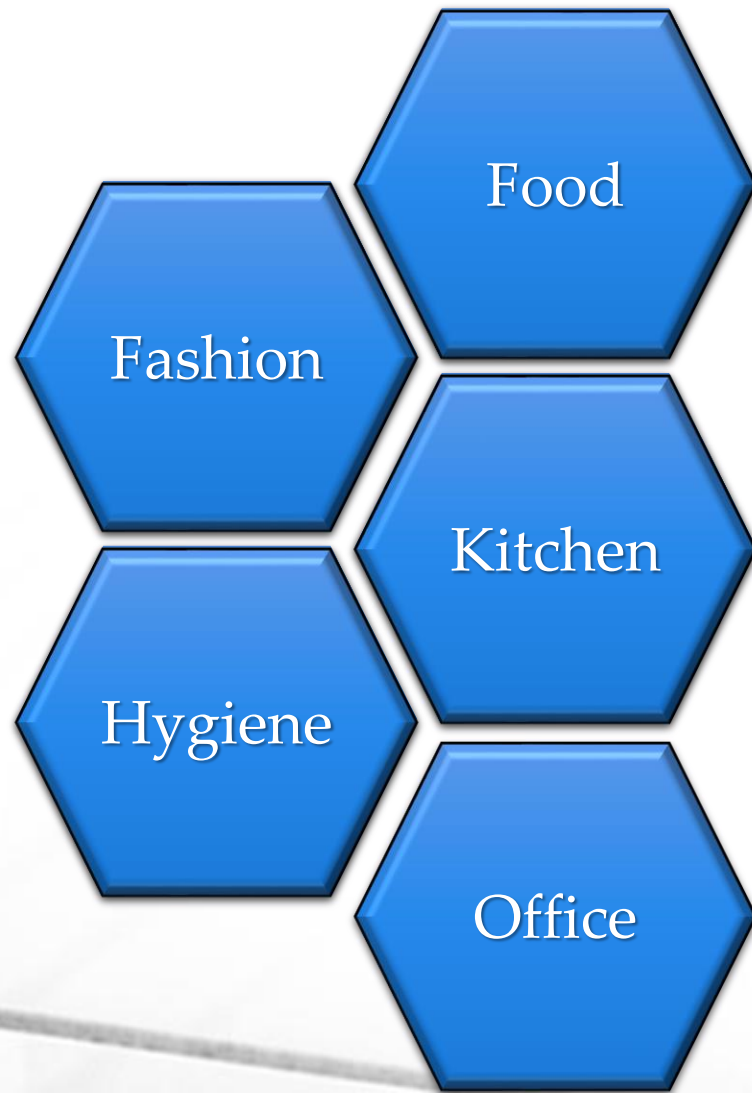


Product Segment

Industrial Products

Website Service

# Our Product/Service Segment



We connect supplier and buyers  
around the world

(always adding new to our list!)



# Product Examples



*No Alcohol  
Organic Sanitizer*



*Antivirus Towel*



*20Brix Mango  
(fresh fruits/vegetables)*



*Halal certified  
Japanese WAGYU beef*



*Caviar*



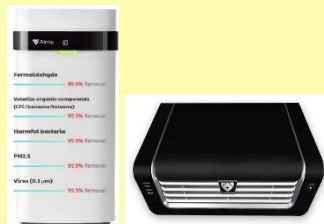
*Sakura Mochi*



*Lactobacillus Jelly  
Supplement*



*"Super" Mouth Wash*



*No Filter Exchange  
Air Purifier*

# Product Examples



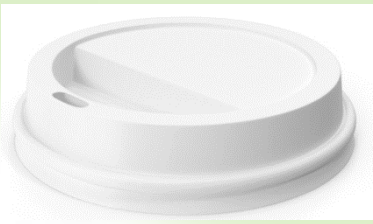
*Antibacterial  
Aluminum Foil*



*Spoons etc.  
Made of PAPER*



*Plastic Upcycle Bags*



*Biodegradable  
Drink Lids*



*Biodegradable  
Bags*



*Cashmere Cotton*



*Reversible Undershirt*

# Website Development Segment



## Website Related Service

Multi-language Company Homepage

E-commerce

CRM/Customize Software

*“High Quality” At “Low Cost”*

# Website Development Segment



Global Connecting People (GCONP) is an Upcoming recognized leader in Web Designing, Web Developing, Cataloging, Web cum E-mail Hastings, virtualization software for service providers and enterprises. With more than 1,000 customers in over 15 countries, Global Connecting People's suite of products delivers proven performance, reliability, manageability and value. We handle **multilanguage** requirements at extremely low cost.

# Website Related Service



Static and Dynamic  
Website

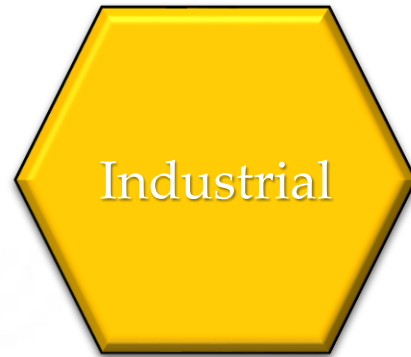


E-commerce and CMS  
Website



CRM / Customize  
Software

# Industrial Related Product Segment



## Industrial Products

We have wide range of connections in different sectors of the world. Based on material requirement, we introduce to the right market.

Non-electric  
Automatic Door

Paper Pulp

Plastic Additive

# Our Partners



兵庫県貿易 株式会社  
HYOGO TRADING CO.,LTD.

ecokaari.org  
Humanising Fashion



**Marubeni**  
**Chemix**



日本紙通商株式会社





**Thank You**